

SAINTS MASTERS



A journey shaped by purpose, innovation, and a
commitment to building meaningful
technology solutions.

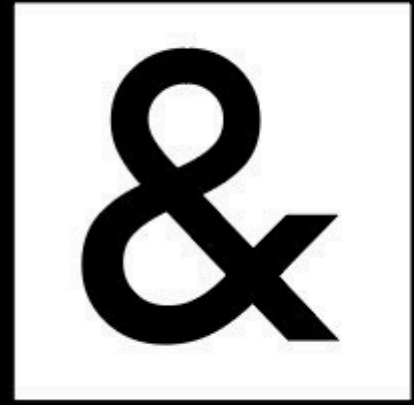


What's Inside?

- 01 Saints & Masters Welcomes Nubnix Technologies to the Group**
- 02 Powering Digital Transformation Through Trusted Technology Partnerships**
- 03 Accelerating Business Transformation with Zoho**
- 04 Snowflake Select Tier Competency**
- 05 PUNDIT AI: Transforming RFP Analysis with Intelligent Document Insights**
- 06 AWS Competencies**
- 07 Automated Sales Reporting & Dashboard Solution for governance and decision making**
- 08 Event Recaps**
- 09 Platform Development & Digital Experience Transformation**
- 10 Global Event Participations**
- 11 Smart Brief: AI-Powered Meeting Summarization**
- 12 Partnership Events**



Saints Masters



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Editor's Choice

Saints & Masters Welcomes Nubnix Technologies to the Group

Saints & Masters has announced the strategic acquisition of Nubnix Technologies further strengthening its cloud advisory and execution capabilities through deeper AWS and multi-cloud expertise. By integrating Nubnix Technologies' cloud engineering expertise, we now offer expanded full-stack AWS infrastructure services, serverless and containerized application platforms, and AWS-native data modernization solutions.

The acquisition strengthens the company's "Hyperscaler Orchestration" capabilities, helping organizations build secure, scalable, and sovereign digital ecosystems across cloud and on-premise environments. Saints & Masters continues to expand its international presence with operations across Toronto, Detroit, London, Skopje, Singapore, Sydney, and India, reflecting the company's long-term vision of building a globally scalable cloud and digital services platform focused on innovation, execution excellence, and digital transformation.



Powering Digital Transformation Through Trusted Technology Partnerships



As cloud environments grow more complex, organisations need a partner that goes beyond lift-and-shift. Saints & Masters has built a comprehensive Amazon Web Service practice spanning six core capability areas.

01 AWS hyperscaler expertise

Multi-account landing zones, EC2/EKS/Lambda compute, RDS/Aurora/DynamoDB data layers with native FinOps guardrails and Well-Architected reviews.

02 AI transformation

Enterprise RAG pipelines, LLM-powered document extraction, intelligent chatbots, and AI meeting assistants built for real business outcomes.

03 Cloud security & governance

Zero-trust identity with IAM/RBAC, GuardDuty threat detection, Security Hub posture management, WAF edge protection, and continuous compliance evidence.

04 Migration & modernization

Wave-based migrations using AWS MGN, DMS, and SCT covering rehost, replatform, and refactor patterns with automated discovery and post-migration optimisation.

05 DevOps platform

CI/CD golden paths via CodePipeline, GitHub Actions, and Argo with Terraform/CDK IaC, drift detection, and Prometheus/Grafana observability wired to SLOs.

06 Managed cloud services

L1/L2/L3 ITIL-aligned support with 24x7 NOC, automated runbooks, monthly service reviews, cost optimisation cadence, and architecture advisory at every tier.



SPOTLIGHT

Accelerating Business Transformation with Zoho

We are strengthening enterprise digital transformation through our collaboration with Zoho Corporation, delivering integrated business solutions that help organizations simplify operations, improve productivity, and scale faster.

Through this collaboration, Saints & Masters enables businesses to automate manual workflows, streamline operations and improve association across departments through the implementation of Zoho CRM, People, Books, Inventory, Desk and Workspace applications.



CREATING WAVES

Snowflake Select Tier Competency We're Officially a Snowflake Select Tier Partner!

We are thrilled to announce that Saints & Masters has achieved Snowflake Select Tier Partner status! This is a massive milestone in our AI Data Cloud journey, and it cements our position as a prominent player in the enterprise data modernization and analytics transformation.

What this means for our clients

This partnership unlocks access to an enterprise-grade Snowflake environment. We'll be using this firepower to build advanced accelerators, AI-ready data solutions, and industry-focused platforms - all designed to help you unlock the maximum value from your data.



PUNDIT AI: Transforming RFP Analysis with Intelligent Document Insights



Responding to RFPs often involves navigating lengthy documents, extracting eligibility criteria, understanding evaluation frameworks, and interpreting complex scope requirements, tasks that are both time-intensive and prone to oversight. Pundit AI simplifies this process through AI-powered document intelligence designed for faster, more informed decision-making.

What Pundit AI Delivers

Pundit AI analyses RFP PDFs in minutes, extracting critical information including mandatory eligibility criteria, scoring matrices with weightages, and structured scope summaries covering deliverables, timelines, and budget considerations.

Interactive Document Intelligence

Beyond static analysis, Pundit AI enables users to engage directly with procurement documents through AI-powered chat. Teams can ask contextual questions, clarify requirements, and receive source-cited responses linked directly to the relevant PDF pages.

Driving Smarter Procurement Outcomes

As procurement processes become increasingly data-intensive and time-sensitive, the ability to assess opportunities quickly and accurately can create a significant competitive advantage. By transforming unstructured RFP documentation into searchable, actionable intelligence, Pundit AI helps organisations improve collaboration across teams, reduce review bottlenecks, and strengthen bid readiness.



WHAT'S TRENDING

AWS Storage Tier Competency

We have officially earned the AWS Storage Competency Partner status through Nubnix Technologies, validating our expertise in building secure, scalable, and cost-optimized cloud storage solutions.

The Portfolio :

Our teams have deepened the specialisation across core AWS storage services, including Amazon S3, Amazon EFS, Amazon FSx, AWS Backup, and AWS Storage Gateway.

The Impact :

This milestone reflects our ongoing commitment to engineering excellence, ensuring our clients receive top-tier architecture design for data protection, hybrid cloud integration, and high-performance file systems.



WHAT'S TRENDING

Saints & Masters Retains AWS Advanced Tier Partner Status

We are proud to retain its Amazon Web Services Advanced Tier Partner status through Nubnix Technologies, reinforcing its commitment to delivering secure, scalable, and high-performance cloud transformation solutions for enterprises worldwide. This recognition reflects Saints & Masters' continued expertise in cloud infrastructure, migration, modernization, managed services, and enterprise workload optimization across AWS environments. Retaining the Advanced Tier status highlights the company's strong technical capabilities, successful customer engagements, certified cloud professionals, and consistent delivery excellence.

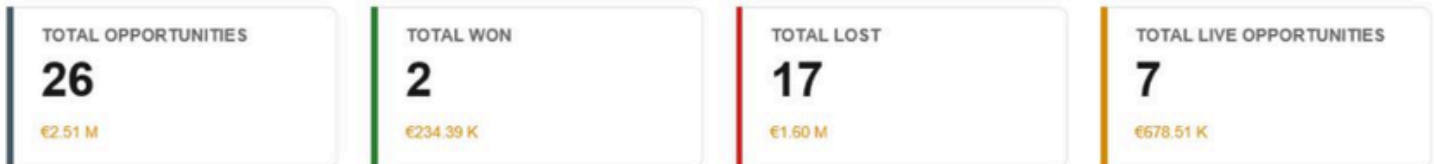


Automated Sales Reporting & Dashboard Solution for governance and decision making

SALES OVERVIEW DASHBOARD

Report Date: 01 June 2026

TILL DATE – CURRENT FINANCIAL YEAR



LIVE AND LOST OPPORTUNITIES



The Old Way

Manual sales reporting and presentation building process consumed hours of strategic time each week. The weekly routine required pulling raw CRM data, manually stripping out duplicate entries, running pipeline calculations, and building entirely separate presentations for regional leadership teams. The process was not only time-intensive but also increased the risk of inconsistencies, delayed reporting and limited timely visibility into sales performance.

The Solution

Saints & Masters developed an automated reporting workflow that transformed the entire process from manual effort to intelligent automation. By integrating CRM data workflows, cloud storage, automation tools and custom scripting, the solution automatically processes incoming sales data, removes duplicates, organises regional insights and generates branded presentation dashboards tailored for different business teams.

The automated workflow creates structured reports with pipeline metrics, performance dashboards, opportunity insights, and regional reporting views, ensuring that leadership receives accurate and actionable intelligence without manual intervention.

The Impact

What once required significant weekly manual effort is now completed automatically within minutes. Leadership teams gain faster access to reliable sales intelligence, regional reporting becomes more streamlined, and teams can focus on strategic selling rather than operational reporting.

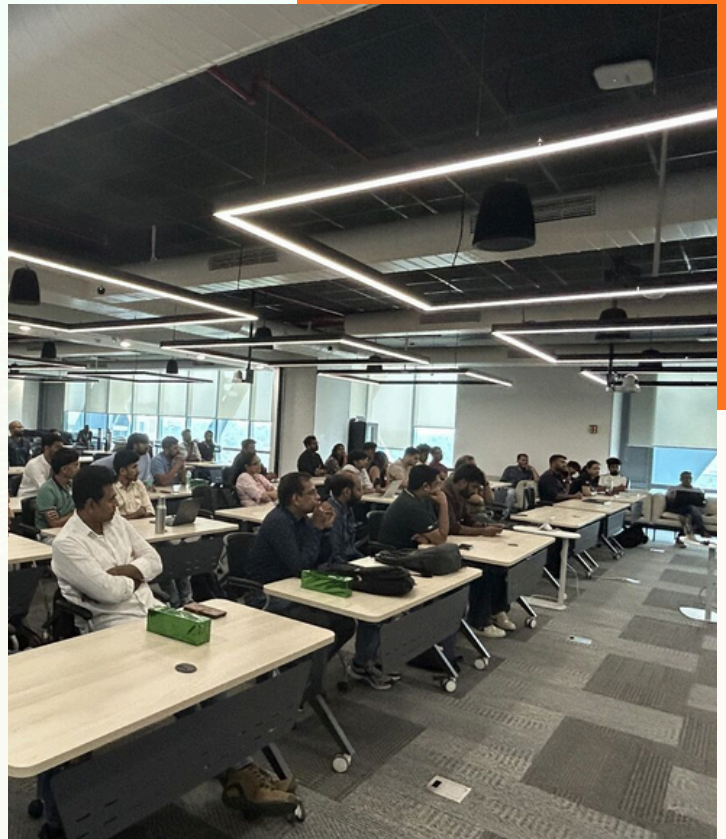


WHERE WE HAVE BEEN

IBM Acceleration Program

As an IBM partner, we were recently participated in IBM's "From Data to Intelligence" Market Acceleration Program at IBM India Software Labs in Kochi. The session explored how organisations can build scalable AI-powered solutions by combining intelligent agents, trusted data infrastructure, and hybrid integration through the watsonx platform.

The engagement provided practical insight into how enterprises are operationalising AI through governed agents, reliable data architecture, and responsible deployment strategies.



WHERE WE HAVE BEEN

Anthropic Partner Program

Saints & Masters team participated in Anthropic's invite-only Partner Technical Enablement Session held in Bangalore, focused on Claude and Claude Code, Anthropic's AI-assisted engineering and agentic development platform.

The session brought together technical teams and engineering leaders for a hands-on exploration of modern AI-assisted software development workflows. Through live demonstrations, guided workshops and collaborative technical sessions, participants worked directly with advanced Claude Code capabilities including agentic workflows, multi-agent orchestration, skills-based automation.



Platform Development & Digital Experience Transformation

Six Practices, Outcome Driven Execution

Hyperscaler Orchestration enables enterprises to operate across multiple cloud platforms with a unified strategy. By integrating Microsoft Azure, AWS and hybrid environments, we deliver secure, scalable, and resilient cloud platforms aligned to business outcomes.

Enterprise platform development traditionally involves extended timelines, multiple specialist teams, and significant coordination across design, development, infrastructure, testing, and deployment. For organisations building modern digital platforms, this often creates delays that slow innovation.

Saints & Masters approached this challenge differently by embracing an AI-assisted development model powered by Claude Code to accelerate the creation of its enterprise platform. Combining engineering expertise with intelligent AI-driven development support, the initiative transformed what would typically be a lengthy multi-phase engagement into a significantly faster and more agile execution process.

The resulting platform was designed as a comprehensive digital ecosystem, bringing together dynamic content management, thought leadership publishing, automated deployment and AI-powered visitor interaction.

What Was Delivered

The completed platform includes a fully dynamic enterprise architecture built for scalability, flexibility and future growth. Key capabilities include streamlined content management, automated deployment workflows, cloud-based infrastructure and an AI-powered assistant designed to enhance visitor engagement and improve access to company information.

Business Impact

Beyond faster execution, the initiative demonstrated how AI-enabled development can reshape enterprise digital delivery.



Algotech Digital Day event



The Algotech Digital Day event took place on 08th April 2026 in Ložionica cultural center in Belgrade, Serbia. This event is a B2B business tech conference focusing on ai, innovation, digitalization and user experience. Saints and Masters was represented by the Regional Director for Central and Eastern Europe, Mr. Niko Mijatovic, and the COO for Central and Eastern Europe, Mr. Dejan Zlatkovski.

The team attended the panel discussions to get familiar with the latest innovations and market trends. The strongest takeaway during these discussions came from Emir Sušić's keynote on AI agents and the "1 Billion Agent Vision." The message reinforced that AI is becoming a core operational layer for firms and public systems, not just a technology trend.

German-Macedonian Business Summit

The COO for Central and Eastern Europe, Mr. Dejan Zlatkovski, attended the German-Macedonian Business Summit, an event that took place on 07th May 2026 in Skopje. Initiated and co-shaped by AHK North Macedonia and the



German-Macedonian Business Association (DMWV), the Summit brings together decision-makers from business, politics and innovation. The 2026 edition builds on this foundation and focuses on Applied Technology and Digitalization as Drivers of Economic Development, highlighting how innovation, AI and digital transformation strengthen competitiveness, investment and workforce development.

Swedish-Macedonian Business Forum

The first Swedish Macedonian Business Forum took place on 21st May 2026, in the van der Nootska Palatset in Stockholm. This event was organized by Swedish-Macedonian Chamber of Commerce. Our aim is to become full member of the Swedish-Macedonian Chambers of Commerce and serve the Swedish IT market by providing services related to cybersecurity, cloud technology and AI.



Smart Brief: AI-Powered Meeting Summarization

Smart Brief

A meeting summary generator for Microsoft Teams

Meetings generate critical discussions, decisions, and action items that can be difficult to track consistently once conversations end. Manual note-taking is often time-consuming, prone to oversight, and can reduce visibility into important outcomes, leading to delayed follow-ups and missed actions across teams.

To address this challenge, Saints & Masters developed Smart Brief, an intelligent meeting summarisation solution for Microsoft Teams. Designed to simplify post-meeting documentation, Smart Brief automatically generates structured meeting summaries from transcripts and delivers them directly to participants, helping teams capture and act on important information more effectively.

SMART BRIEF FEATURES

- **Structured Meeting Summaries** – Automatically generates clear and organised summaries of key discussions, decisions, and outcomes.
- **Secure Transcript Processing** – Processes meeting transcripts securely while maintaining privacy and user control
- **Automated Summary Delivery** – Delivers summaries directly to meeting participants without manual intervention
- **Reduced Administrative Effort** – Eliminates time spent creating and distributing meeting notes
- **Improved Decision Visibility** – Provides greater clarity around decisions, action items, and responsibilities

By automating post-meeting documentation, the solution ensures important decisions and action items remain accessible, trackable, and easy to follow through on.



Equinix Event

The recent Equinix Partner Exchange (EPEX) India event marked an important milestone in reinforcing this partnership and highlighted the growing importance of AI-led transformation, sovereign infrastructure, and cloud-connected ecosystems in today's digital economy.

A key highlight of the event was the industry panel discussion featuring Saints & Masters CEO, Jaikrishnan G, alongside leading echnology experts and infrastructure leaders. The discussion focused on how organizations are collectively shaping the next generation of localized, secure, and scalable infrastructure.



THAT'S A WRAP!

Kubernetes Community Event

Saints & Masters was proud to be one of the sponsors of the recent Kubernetes Community Event. The event brought together industry leaders, cloud architects, developers, infrastructure specialists, and technology enthusiasts for a weekend filled with insightful discussions, emerging trends, and hands-on learning around Kubernetes, cloud platforms, DevOps, and modern infrastructure solutions.

Representing Saints & Masters, our leadership team actively engaged with the broader technology community, strengthening industry connections and showcasing the company's expertise in cloud transformation, infrastructure modernization, cybersecurity, and AI-driven enterprise solutions.

